An *Ideal* Partnership

About Savant Wealth Management

At Savant, we've been helping to Build Ideal Futures since our founding in 1986. We are passionate about building ideal futures for our clients, our team and the communities we serve.

For our clients, that means helping provide confidence and guidance while they pursue their ideal future. Our goal is to help clients enhance their quality of life by aligning their assets, decisions and strategies to provide financial independence to their families while instilling the confidence required to pursue what they truly value and care about.

For our advisors and our team, an Ideal Future includes opportunities for career growth, meaningful work, lifetime learning, intellectual curiosity, and of course, financial reward. We provide our advisors a robust advisory platform (to increase value to clients), a top support and leadership team (to allow advisors to focus on what they do best), a reputable brand (to attract more and larger clients), and the ability to help secure their financial future by reducing risk, obtaining liquidity and leveraging the benefits of Savant's unique capital structure.

For the communities we call home, it means both our active participation in causes that foster long-term success, as well as helping our clients pursue their own philanthropic and civic causes. We are passionate about giving back to and improving the well-being of the communities we serve.

Savant Wealth Management is regularly recognized as one of the nation's largest, most respected and fastest growing fee-only, independent registered investment advisory firms. Within the industry, Savant is known as a top thought leader. Based in Rockford, IL, Savant has 14 client facing offices, manages over $6 billion in client assets, advises over 4,000 clients, and has over 160 team members. We are considered a top-managed firm by industry benchmarking studies and are included in many top advisor lists.

Savant provides clients with financial planning, investment, tax preparation and advisory, and integrated wealth management services, trust services, estate planning, business succession planning, and qualified retirement plans to small and mid-sized businesses.

Savant has primarily grown organically since 1986. However, we have also successfully expanded our geography and acquired top talent by selectively partnering with firms via mergers & acquisitions. We partner with firms that share our vision and values, have compatible and complementary cultures, who are excited about growth, who value pro-actively addressing succession planning needs, who desire current and future liquidity, and who aspire to enhance what they offer their clients and their team.

We have grown while remaining privately owned by our advisors and leadership team. This allows us to avoid being unduly influenced in the short term by the fickle interests of traditional private equity, venture capital and public markets. Instead, we can make long-term decisions that enhance value and benefit our clients, our advisors, our partners and key stakeholders.

It is our goal to Build Ideal Futures for our clients, our team, our partners, and the communities we serve. We do this by striving to be the best. We attribute our success to embracing a culture that embodies our core values: Excellence, Integrity, Respect, Lifelong Learning, and Growth.

Continued on reverse side.

An *Ideal* Partnership–*What we offer and look for*

What does Savant offer its partners?

Savant is an independent wealth management firm with industry leading growth committed to partnering with active owners to alleviate their "management burden," monetize their business, and reduce their financial risk. We do this by providing:

- centralized and robust advisory platforms (investments, financial planning, estate planning, tax and qualified retirement plans).
- experienced professional management oversight: compliance, technology, marketing, accounting, HR and benefits, operations and trading.
- a balanced and tax-efficient deal structure that provides liquidity (cash) at closing, additional guaranteed payments, competitive compensation, and equity ownership, allowing you to participate in Savant's future growth and quarterly dividends.
- potentially higher growth, a solution to continuity and succession needs, and guaranteed liquidity on your Savant equity at retirement.

Partners near existing Savant offices

- Firms with $100mm to $1.5BB in AUM interested in joining an existing Savant office or adding a new office within an existing Savant region
- Ideally $1mm-$13mm in annual recurring revenue
- Within a three-hour drive of Rockford, IL (Chicagoland, Southern/Central Wisconsin, Northern/Central Illinois, Eastern Iowa, or Western Indiana)
- Within a one-hour drive of McLean, VA (Washington, DC area)

Partners in new prospective Savant locations

- Firms with $500mm-$2BB in AUM accessible via 2.5-hour direct flight from Chicago
- Ideally $4mm-$16mm in annual recurring revenue
- Existing leadership team interested in establishing a new Savant beachhead
- Interested in "organic" growth plus growth via follow-on acquisitions

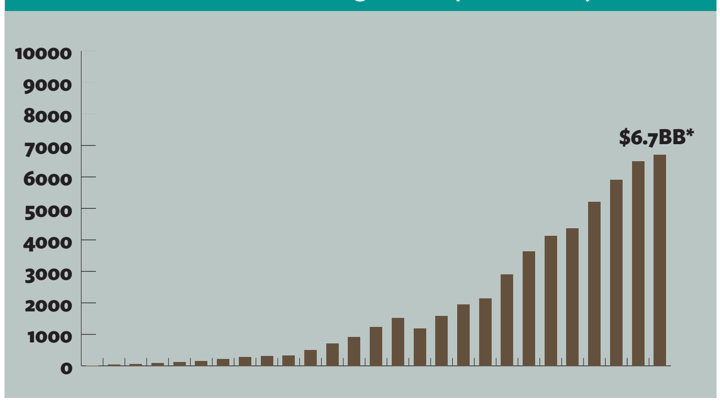
Who is an Ideal RIA candidate?

- $100mm-$2.0BB in AUM
- $1mm-$16mm in annual recurring revenue
- Owner is 40-65 years old or already employs next generation advisory talent
- Owner is 5+ years from retirement
- Embraces Savant's Ideal Future vision including a desire to increase their growth rate and/or maintain an already high growth rate
- Committed to providing comprehensive financial planning services
- Compatible with Savant's evidenced-based investment philosophy
- Fee-only, or willing to convert to 100% fees
- Compatible with Savant's culture and core values
- Willing to roll a portion of their equity into Savant Capital, LLC
- Firm willing to be fully integrated with Savant including centralization of support services
- Enthused regarding delegating functions to a team of top specialists
- Sincere interest in resolving their succession planning needs
- Owner may desire better balance between work and personal life
- May bring other unique capabilities or intellectual capital

About Savant

- Savant Wealth Management is a Rockford, IL based Registered Investment Advisor formed in 1986
- Fee-only financial planning, investment management, and tax
- 49 Employee Members supplemented by outside "patient capital"
- 172 Team Members including an advisory team of 45
- Specialized 18 person professional management team
- Governing board consisting of top industry leading experts
- 18 Offices: Bloomington, IL, Chicago (2), IL,Downers Grove, IL, Freeport, IL, Hoffman Estates, IL, Lincolnshire, IL, Naperville, IL Peoria, IL, Rockford, IL - Headquarters, St. Charles, IL, Sterling, IL Wilmette, IL, Santa Fe, NM, McLean, VA, Madison, WI, Park Falls, WI

Savant's Historical Growth in Assets Under Management (1993 - 2020)



*As of 3/31/2020

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